

DBCCI PROGRAMMES FOR BANGLADESHI SME'S IN COOPERATION WITH THE DUTCH GOVERNMENT

The Royal Netherlands government offers following services to SMEs of Bangladesh through the Dutch- Bangla Chamber of Commerce & Industry (DBCCI):

Netherlands Management Cooperation Programme (PUM)

International job agency

PUM has played an important role in the field of international development assistance for the past 28 years, sending senior experts to more than 70 countries in Africa, Asia, the Middle East, Latin America and Central and Eastern Europe. Upon request, PUM's experts offer their skills and experience to businesses and organisations in places where these are most needed. PUM projects are intense and generally take two to three weeks.

In the course of their careers, PUM's advisers have gained extensive experience in nearly every conceivable field. These experts are independent and work on a voluntary basis (they receive no wages). Since its establishment in 1978, PUM has become Europe's largest 'job agency' for Senior professional volunteers who wish to work in developing countries.

Small and medium-sized enterprises

The theory that entrepreneurs should play a major role in improving a society's standard of living has recently gained greater acceptance. Hence it is not surprising that most of PUM's clients are medium or small businesses and organisations in developing countries. By clearly defining the goals of its (short-term) missions in advance, PUM ensures that the help will reach those who need it most. The recipients must demonstrate that they cannot afford to pay for external advisers. Subsidiaries of foreign companies do not qualify for assistance. The firm or organisation must also be prepared to pay for the expert's local costs, such as housing and other expenses.

A broad range of expertise

PUM receives requests for assistance in every stage of the managerial process: administration, finance, automatisisation, production, marketing, technique and a wide variety of specialist fields. It has assigned experts to advise firms in just about every sector of industry, including construction, textile, metal and wood processing, chemicals and agriculture.

Driven by enthusiasm

PUM achieves results because its senior experts are sent in response to specific requests from developing countries. Enterprising people in the Netherlands work together with Enterprising people elsewhere. This is done on a voluntary basis. PUM volunteers do not receive a salary. They are driven by enthusiasm, the desire to make a contribution and meet a challenge: that of improving the lives of people in far-off countries. PUM has experts in every conceivable field. Developing countries value PUM's reservoir of expertise. Entrepreneurs in developing countries have had many positive experiences with the Netherlands' 'grey experts'. And nearly all experts speak of invigorating experiences and warm memories.

How to avail the facility

This facility is available to local enterprises free of cost. But the local entrepreneur will have to provide local hospitality (Accommodation, food and local transportation) to the Dutch consultant. Bangladeshi enterprises willing to avail the facility may visit www.pum.nl for filing application. For details one should contact: Dutch Bangla Chamber of Commerce & Industry (DBCCI). Phone: 8359337, Mob : 01552-337997 E-mail- dbcci@dbn-bd.net.